

Make work flow



Gary Shaw at Accesspoint considers how SME firms can catch up with the automated conveyancing competition

Many firms that had a wealth of tools at their disposal during the height of the pandemic were still able to conduct conveyancing work for clients, even while dealing with the additional demands brought on by the extension of the stamp duty deadline. Those that didn't have any useful automation under their belt quickly faced a harsh and costly reality.

So, now, the question is: can adjusting workflow processes for this latter set of firms help ease them into the new digital world of conveyancing work and help them utilise every opportunity within their reach before it's too late?

As firms continue exploring the relatively unfamiliar environment of remote working, a new and much-needed light has been given the chance to shine on the outdated, manual methods used within the conveyancing practice. As many of us know, conveyancing work can be a very time-consuming area, with much of the job consisting of never-ending paperwork that can often take up hours of precious time in firms with stretched resources. Additionally, the stakes can be high from a risk and compliance angle, due to rising indemnity premiums, should mistakes be made. As conveyancing work can consist of manual data-handling across high volumes of work, this financial burden can occur at any given moment.

This is especially risky for SME firms that simply can't afford to make too many mistakes. Firms should consider taking a step back and assessing not only the type of automation they have in place (if any), but also the method used in running the conveyancing workflow project, to ensure it is successful and fits into the larger picture of working alongside other apps and software.

However, one common problem firms face when attempting a new conveyancing workflow project is the timeframe to completion, which can take many months. As the property market becomes busy again, a new opportunity arises, as prospective clients are searching

for new firms to handle their housing cases. There is little space for drawn-out timeframes that can sometimes take nine to 12 months to complete, especially as other firms have had a head-start in building the automation tools needed to reduce manual work on both ends.

The legal market has many creative solutions to get your firm back in the race, with new, secure, cloud-based legal platforms making their way onto the scene. [Continue reading the full article on automated conveyancing workflows on the LPM website.](#) **LPM**

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